

rootEd Alliance Missouri Executive Director Position Announcement

Collaborative Strategies is conducting a search for an Executive Director for rootEd Alliance Missouri.

rootEd Alliance seeks to ensure every high school student in rural America is set up for success when they graduate. They work with rural high school students to make sure they have a post-graduation plan, whether that is college, workforce credentials, or the military. Today, rootEd Alliance serves 18,000 students in 200 rural high schools across Missouri, Texas, Idaho, and Tennessee. Their efforts have increased college enrollment rates 11% and one third of college-bound students from these rural districts would not be going to college if it weren't for rootEd.

In Missouri, rootEd has strategic partnerships with Ozarks Technical Community College (OTC) and the Missouri Department of Elementary and Secondary Education (DESE). These relationships have powered significant growth, and Missouri is now rootEd's largest location, serving 11,000 students in 140 rural high schools.

To learn more about rootEd Alliance, visit their website at <https://rootedalliance.org/>.

As the Executive Director in Missouri, you will cultivate important relationships with stakeholders across the state to advance rootEd's mission and build out the state's infrastructure and systems. While the organization is not new, it is still evolving so your experience in a start-up or building a program from scratch will be very valuable. If you are an entrepreneurial, data-driven leader who has a passion for helping high school students attain their dreams then this is the job for you!

In the Executive Director role, you will:

- Support Missouri rootEd sites and meet stakeholders to advance the rootEd Missouri initiative. This may include attending school functions, serving on committees, and attending community events.
- Lead a high performing team by recruiting, onboarding, training, supervising, and evaluating the performance of staff. Establish objectives and define results required for direct reports in support of the strategic business goals and assist them in developing effective strategies for the program. Coach, inspire, and enable staff to effectively perform and work with other departments.
- Build a long-term vision, goals, and strategic plan for the rootEd Missouri initiative, including a plan to scale the program in partnership with critical stakeholders.

- Create a communication plan and systems to introduce the program and maintain investment in the program across all critical stakeholders, including school district leaders, professional organizations, and community leaders.
- Identify and elevate the evidence-based strategies that improve post-secondary readiness and attainment for Missouri school students based on program data.
- Manage the rootEd Missouri budget and all subcontracts.
- Represent the state with a broader national audience, working in partnership with other state directors to build a cohesive national model and share best practices.

Qualifications

- Bachelor's degree required; Master's degree preferred.
- A minimum of seven years of experience in a leadership role conducting grassroots efforts to lead, build, and support an organization, including developing and implementing new programs and partnerships. Prior experience as an executive director or head of an organization is preferred.
- Self-starter with entrepreneurial experience and the ability to successfully solve complex problems, handle multiple priorities, and work in a deadline-driven environment with limited support staff or supervision.
- Experience in a nonprofit or a grant-based organization, especially one focused on education and workforce development, preferred.
- A minimum of five years of experience managing staff, including attracting, training, establishing performance expectations, and retaining top talent.
- Experience in policy analysis and strategy development.
- Experience building and managing relationships across a diverse group of stakeholders.
- Proven track record of project execution and attainment of performance goals.
- Demonstrated ability to write and present clear, structured, articulate, and persuasive proposals.
- A command presence with a confident and professional demeanor balanced by empathy.

Location and Travel

This position will office at OTC Springfield, Missouri or one of 9 partner sites across the state. This job requires at least 30% travel within Missouri to include regular visits to each of the 9 districts in the state.

READY TO APPLY?

If you are interested, qualified, and ready to take the next step, click [here](#) to apply. All inquiries and resume submissions will be treated as strictly confidential. Please do not contact rootEd Alliance directly.

Collaborative Strategies, Inc. is a St. Louis-based consulting firm with a dedicated search practice and has been connecting talent with opportunity since 1994. We take pride in matching talented leaders seeking mission-critical endeavors with entrepreneurial organizations. For more information, visit us at getcollaborative.com. To view our job board, visit getcollaborative.com/careers.

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