



a human approach  
to mental health + healing

1001 LYNCH STREET, ST. LOUIS, MO 63118  
WWW.PLACESFORPEOPLE.ORG | 314-535-5600

# Here, People Come First

## About Places For People

Right now, especially, we all know someone struggling with their mental health. In fact, we are more likely to experience mental illness than to develop diabetes, heart disease or cancer. Places for People is committed to treating mental illness like any other medical issue that complicates, debilitates, or disrupts life – with a human approach to healing. Founded in 1972, it is the only Certified Community Behavioral Health Organization in St. Louis City or County.

What we do: innovative, evidence-based, human-focused, comprehensive care for those experiencing the toughest cases of mental health and substance use disorder. We shine a light on the path to recovery to help people develop the skills to effectively manage their illnesses and live meaningful and productive lives.

People served: 2,200+ per year

Budget: \$26 million

Employees: approximately 375

Location: a bright, modern, newly renovated facility in the historic St. Louis neighborhood of Soulard

Position Opportunity

## Vice President of Development

### Our Vision

The VP of Development is responsible for all activities that generate non-governmental contributed revenues, including individual and planned giving programs, major gifts, corporate sponsorships, special events, and capital campaigns. The VP of Development supervises a department comprised of 3 full-time and one part-time staff. This leader is a member of the executive management team who reports to the CEO and supports the Board's Development and Board Services Committees.

### Perks

The position starts at an annual salary of \$115,000 - \$125,000, and offers excellent benefits and worksite amenities including gym, yoga classes, and café.

# A Place for Healing. A Place for Hope. A Place for YOU.

## We're Looking For:



- A fundraiser with a proven track record of donor cultivation and solicitation and of partnership with a CEO; someone able to motivate and lead a development team

- Ideally, someone with CFRE certification

- Passion for our mission

- A leader who enjoys work (in an atmosphere that supports work-life balance), developing people, taking initiative, and building culture

- A person who intends – assuming a good fit – a long tenure with Places for People

**Does this profile  
feel as though it's  
describing YOU?**



The focus of this job is making connections with people and inspiring them to achieve results. Poise and an engaging, empathetic communication style based on natural warmth and enthusiasm are the key to success. While this position requires strong individual initiative and self-direction, the department's goals are only met with and through people. A sincere appreciation for people and how they are uniquely motivated is the foundation for designing and implementing interactive communication and decision-making processes. Although urgent action is often required to achieve goals, responsibility for results must be shared and delegated when necessary. A self-confident, extroverted style is essential for enlivening, engaging, and positively impacting individuals and groups. Responsibilities are varied and dynamic, so the ability to understand, quickly react, and motivate others to adapt to the changing organizational environment is critical.

## TO APPLY

1. FOLLOW THIS LINK TO TAKE A FIVE-MINUTE BEHAVIORAL ASSESSMENT: [HTTPS://ASSESSMENT.PREDICTIVEINDEX.COM/BO/01F/PFPVDEV](https://assessment.predictiveindex.com/BO/01F/PFPVDEV)

2. SUBMIT A RESUME AND COVER LETTER THAT EXPRESSES YOUR INTEREST AND QUALIFICATIONS FOR THE POSITION TO [SEARCH@EMDCONSULTING.COM](mailto:SEARCH@EMDCONSULTING.COM). CANDIDATES WILL BE CONSIDERED ON A ROLLING BASIS, WITH MATERIALS BEING ACCEPTED UNTIL OCTOBER 18, 2021.